

Jack KOZAN

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(FRANCE)



EXECUTIVE - CONSULTANT - START UP SPECIALIST - MICROTECHNOLOGIES

SUMMARY

Management of start up, microbiology / microelectronic 10 years
Product Marketing ASIC & CAD 12 years
Design / ASIC (PMOS, CMOS, ECL, SAW, etc...) 4 years
Engineering / Aerospace mechanical 6 years
Set up: operations including QA, commercial activities, administration including accounting
Launching: new products, new services, new activities
Internet sites and shops preparation
Excellent business and technical expertise
Excellent communication
Prefer PC, Windows, MS Office, Mozilla, WordPress...

CURSUS

MANAGEMENT (10 years)

Feb. 1999 **COORDINATOR - Urban furniture** (automatic bollards, barriers, etc..)

Aug. 2001 **MetalUrba** (Aubagne-France)

Set up the Quality Assurance service

Preparation at the conformity to ISO 9001 rules

Coordination of the production, planing

Coordination of all the services of the company

Data processing equipment maintenance (hard/software and net)

Started "Export activity" and the Field Service department

References: Guy Occhipinti, Laurent Casavecchi

Supervisor: Thierry Nicoloff (Boss)

Why I left? The Boss sold his company after a fast growing of the net sales and need of cash. (New boss, new management)

Sept. 1995 [Co-Founder and PRESIDENT - Biology/immunology](#)

June 1997 [ABD Technologies SA](#) (Aubagne-France)

Industrialization and marketing of the "Vacci-Test", an innovative product for medical diagnostics developed by "Institut Pasteur de Paris"

Customers: Hospitals, private laboratories of medical analyses

Competitors: None (innovation)

References: Patrick Judd, Marco GIROUX (Montreal)

Supervisor: The shareholders, mainly Len Speer (Canada)

Why I left? Not enough cash, I closed the company

July 1991 [Co-Founder, Administrator and DIRECTOR - Biology/bacteriology](#)

March 1995 [Ibs Diagnostic](#) (Sofintech's subsidiary/AUBAGNE-France)

Manufacturing and marketing culture media for Bacteriology. A new concept and a product of substitution for the medical diagnostics

Customers : Private or National laboratories of medical analyses

Competitors: BIO-MERIEUX, PASTEUR, BECTON-DICKINSON, etc...

Supervisor: Claude GUENAIS (President and main shareholder)

Why I left? mission completed

April 1988 [Director of the Holding](#)

June 1991 [SoFinTech](#) (SOciété de FINancement de TECHnologies)

About 20 financial & technical surveys in order to buy companies or to launch new companies

Launching IBS DIAGNOSTIC, MIKASOBE, SPEP SPECTRAL

Supervisor: Claude GUENAIS (President and main shareholder)

Why I left? to start myself the new subsidiary "IBS Diagnostic"

Feb. 1989 [Director](#)

March 1995 [MIKASOBE](#) (Aubagne-France)

New technology for Jewelry, application of the maskmaking technique.

Very small company just existing for the feasibility and a marketing survey regarding an innovative product.

Supervisor: Claude GUENAIS (President and main shareholder)

Why I left? prototypes finished and marketing survey completed

1979 [Co-founder and General Manager](#)

1981 [Custom Integration International](#) (EVRY-France)

First private and merchant French company designing semiconductor custom integrated circuits(ASIC).

References: Jean Marcel Lagorse, Jean Polard, Daniel Legal

Why I left? Not enough cash, I closed the company

MARKETING(12 YEARS)

April 1988 **Product Line Manager**

June 1991 **Nanomask** (ROUSSET-France)

Starting new activities of mask manufacturing for Integrated Circuits.

Dupont De Nemours bought Nanomask in 89 and got 40% of the European market of mask manufacturing

References: Jean-Jacques Loonis, Jean-Claude Alicari, Thierry Capelle

Supervisor: Claude Barre

Why I left? New shareholders, new management

Sept. 1987 **Regional sales manager** – industrial ink jet printers

April 1988 **Domino-Young** (Rambouillet-France)

Industrial ink jet printers

Restructuration of one difficult commercial region (Alsace-France)

Supervisor: Alain Young

Why I left? Temporary job waiting to be back in semiconductor

1986 **Product Marketing** – S.E.M.

1987 **C.a.r.m.e.** (BORDEAUX-France)

Application and Research Center in Electronic Microscopy

First private lab. launched to develop the "Scientific Police", my action was to develop the new "Electronic" activity.

Quality analysis, failure analysis of electronic components and more especially Integrated Circuits (Standards and Customs)

References: Loïc LeRibault, Philippe Lambert

Supervisor: Philippe Trias

Why I left? not enough market, too early for that application

1981 **Product Marketing** – ASIC (gate arrays, custom design, CAD)

1986 **Thomson Semiconducteurs** (Paris)

Starting the new activity "ASIC", for civil applications

Definition, specification of the "Civil" products and services

Set up CAD equipment, customers training courses (internal and external customers), assistance, marketing and sales tools

Determination of the costs

Elaboration of the short term marketing strategy

References: Marc Lassus, Christian Marc, Francis Carassic, Pierre Cottin, and also Paul Mirat, Yves Thorn, René Besama, Jacques Noels, Carlo Zanni

Supervisors: Georges Grunberg, Jean Michard, Zenik Horbowy

Why I left? After the agreement Thomson/Oki, I was not interested by the new products and all the potential problems of production.

1977 **Product Line Manager Europe** – CAD for ASIC

1979 **Computervision** – Bedford / Mass.(at the Paris subsidiary)

*CAD systems for the application integrated circuits. Technical support of the existing customers in Europe
Training courses for the new customers or when new software release*

References: Michael Reed, Jim Arthur, Jerry Shields, Jamie Riis

Supervisor: Patrick Alias

Why I left? to start my own company, using the same CAD system

ASIC DESIGN

1973 **Integrated circuits designer – Custom design** (PMOS,NMOS,CMOS,ECL,CCD,SAW)

1976 **CIT-ALCATEL** (Nozay-France)

Designer of the first integrated circuits of digital telecommunications. Starting the activity "custom integrated circuits" using a of CIT-Alcatel, using a Computervision CAD system (Cadds2)

References: Angelo Digiovani (G.I.), Alain Dantec,

Supervisor: Jean-Louis Lagarde

Why I left? My experience in Custom Design interested the company supplier of the CAD system. They have offered me a better salary

MECHANICAL DESIGN

1971 **Industrial draftsman** – Mechanical of electronic equipments

1973 **ALCATEL-Transac** (Nozay-France)

Design of a card reader for a distributor of bank notes, a self service gasoline pump, an intelligent display for airline ticket reservations and one badge reader.

References: M.Thévenet, M.Christolomme, M.Malka

Supervisor: M.Pin Claret

Why I left? Very limited possibility of evolution

1964 **Industrial draftsman** – Aerospace mechanical

1970 **C.N.E.S. (CENTRE NATIONAL D'ETUDES SPATIALES)**

Centre Spatial de Brétigny, division "Satellites", section "Structure"

Mechanical structure of the first Franco-US and the first French artificial satellites. Also schematic, p.c.boards, wiring list, etc...

I worked on the satellites: Diamant 1 and 2 - FR1 - EOLE - METEOSAT

References: M.Alain Provost, M.Jean-Pierre Causse, M.Charles Bigot, René Angrand

Supervisor: Joseph Briot

Why I left? No more budgets for the space research, no more satellite, no work to do. I left.

EDUCATION

- BEPC (Arpajon-France - 1961)
- CAP Draftsman, specialty: general mechanical, (CETDI/PARIS - 1963)
- "Diplôme de Projeteur Mécanique Générale" (ITP/PARIS - 1966)
- Mechanical and electronic engineering (Conservatoire National des Arts et Métiers – Paris – 1965/1970)
- Integrated Circuits Design: in house training courses / Alcatel
- Computer Aided Design: in house training courses / Computervision Santa-Clara (CA) and Alcatel Nozay (France)
- Marketing: in House training courses: COMPUTERVISION (US & Europe)

PERSONNAL DATA

Nationality : French

Date of birth : 17 december 1945

Married, 1 child

Blackbelt in Judo

I like classical music, cinema, car races, rugby, journeys

Updated: 17 January 2011

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